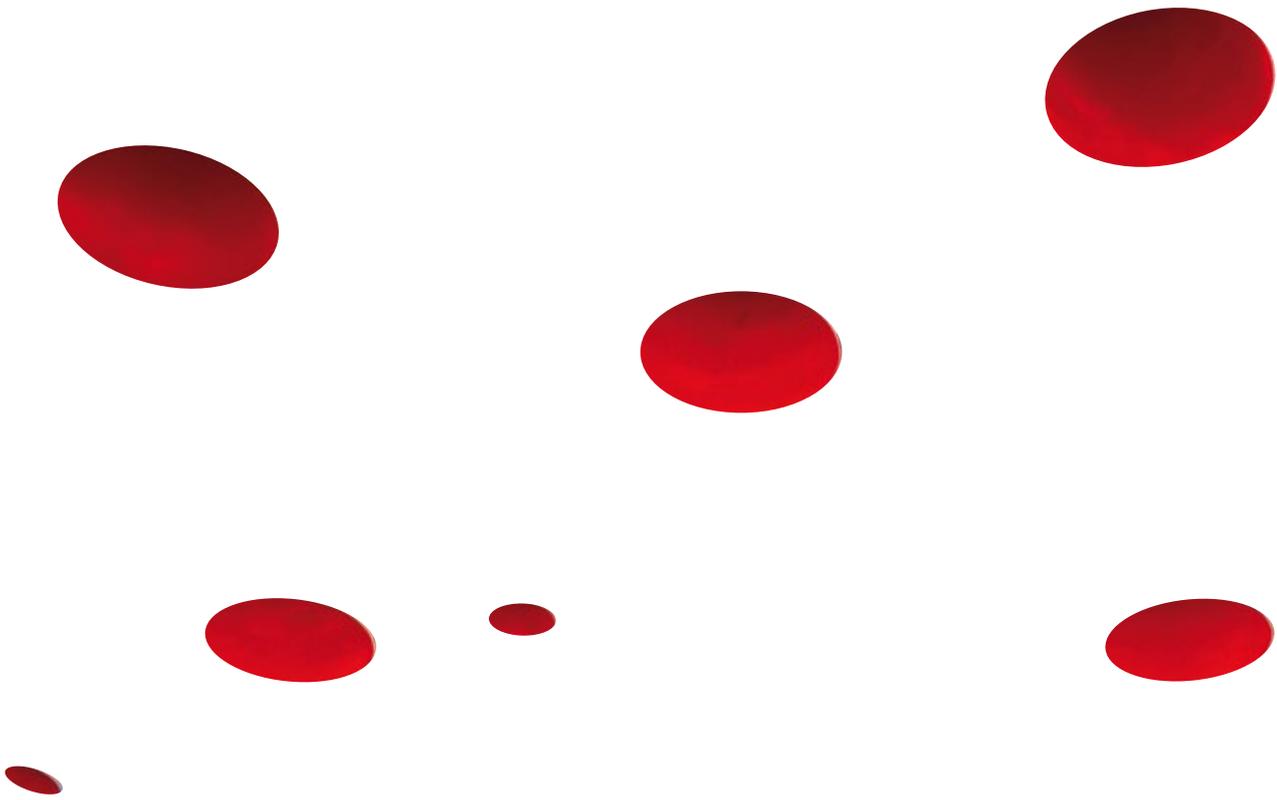


LAUNCHING EXCELLENCE



We believe in projects. Above all, we believe in people and their potential. When people come together on projects, something amazing happens.

Familiar experiences are rediscovered, new ideas are born. Visions become real and goals are achieved. All of this is what constitutes us.

The union of innovation with performance, of methodology with pragmatism. To us, that's not a contradiction but a challenge.

We call it Launching Excellence.

What distinguishes good project management?
Enthusiasm for new experiences and courage for
new beginnings.

PROFILE	2-3	COACHING	10
STRENGTH	4-5	TRAINING	11
CONSULTING	6-7	INDUSTRY COMPETENCE	12
EXECUTIVE PM	8-9	USEFUL FACTS	13



How make your projects lift off? With an ignition spark.

The goal is clear: a solution. The parameters: positive energy and personalities that radiate it. The ignition spark: project and process management with high quality standards and a strong focus on implementation. The decisive step: a combination of project consulting and executing performance for excellent overall results to increase your business success. And it even goes beyond that.

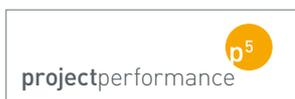
When it comes to coaching and training, Project Solutions inspires your success. We look at your system in its entirety to help you meet the comprehensive future challenges of project management. As such, we sometimes leave the beaten path in order to help you keep track of complex projects and achieve the best possible result. The prerequisite: a clear mandate. Clear goals. Clear processes. That way we start side by side with you. Because in Launching Excellence lies the passion of our project experts and consultants, to move ever closer to the goal and to ultimately achieve it together with you. You will experience it. The greatest success is a shared one.

Our core competence was, is and remains the implementation and optimization of project management. Further support services that are tailored to your needs complete our portfolio. Our guiding principle "all under one roof" is represented in our internal network of experts. In every specialist field, you'll find the expertise and capacity that you need to significantly increase your project management performance. From this mixture of expertise and experience new ideas and solutions continually arise that will help you advance even the most demanding projects. What milestones may we set for you?



A team with a rough outline that still forms a well-rounded picture.

- We aren't distinguished solely by our project expertise but also by the enthusiasm of the many kinds of individuals who work for us.
- Our teams consist of experts with different backgrounds: engineering, business administration, natural science, and certified coaches and trainers.
- The unique interplay of consulting, implementation, individual and methodology coupled with proven ideas brings about operational excellence in projects.
- The added value that results is what we call p⁵.



STRENGTH

What lies deep within our DNA?
The drive to aim higher.



Take the first step.
In order to take
the lead.

If you want to take the lead, you need thinkers and designers. Ideally both at the same time. Because managing projects is an adventure. Especially in a world that is becoming increasingly complex and dynamic. An adventure that everyone on our team is happy to undertake alongside you. At the outset this requires nothing more than enthusiasm for challenges, openness to other ways of thinking, and a passion for innovation. This is how one can benefit from each other and develop together. A common spirit and a common goal, which we achieve with the right tools and mutual inspiration.

This combination unleashes the energy that gives your project its initial spark. Our consultants, project managers, coaches and trainers form an excellent team with absolute goal orientation. Once we've begun, we put all our energy into bringing your project to a successful conclusion. The result is impressive. Just like the speed with which we implement decisions. Individual initiative. Solution orientation. Social competence. Strong customer focus. Along with an enthusiasm for project management, these attributes are the engine of your success. Launching Excellence indeed.

Projects
are made
by people.
With hearts
and minds.

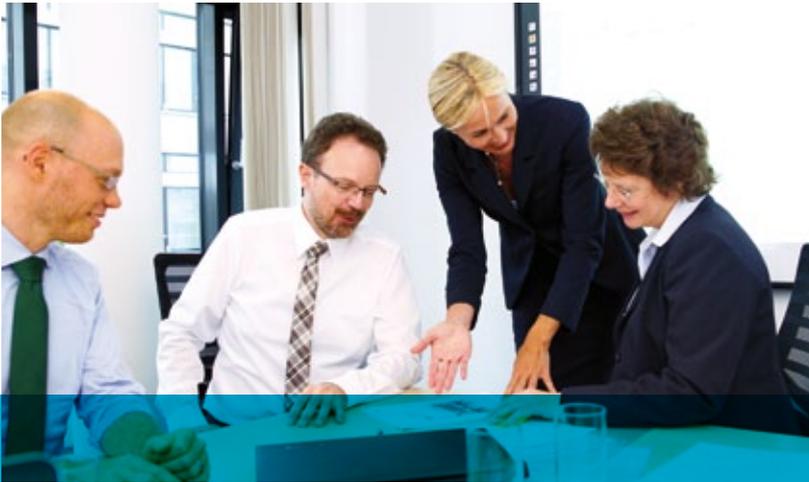


An ideal that unites us all? For possibilities to become reality.

We're often asked where exactly the driving force in our projects comes from. The answer: from the technical and industry expertise of the clever minds that are Project Solutions. One of the leading companies for project management in the chemical, pharmaceutical and medical technology industries.

Only those who live and breathe project management can shape projects. Additionally, those who want to work eye to eye with all contacts in the chemical, pharmaceutical and medical technology industries must understand their business. As industry experts, we're as well versed in the rapidly changing legal frameworks, increasing regulation and greater requirements of regulatory agencies as we are in the immense complexity of product portfolios and integration. In this arena – against the backdrop of our decades of specialization – we develop solutions for you with measurable results that everyone can understand. Not from the comfort of our desks, but onsite. And jointly with you.

Industries
Chemical
Pharmaceutical
Medical Technology



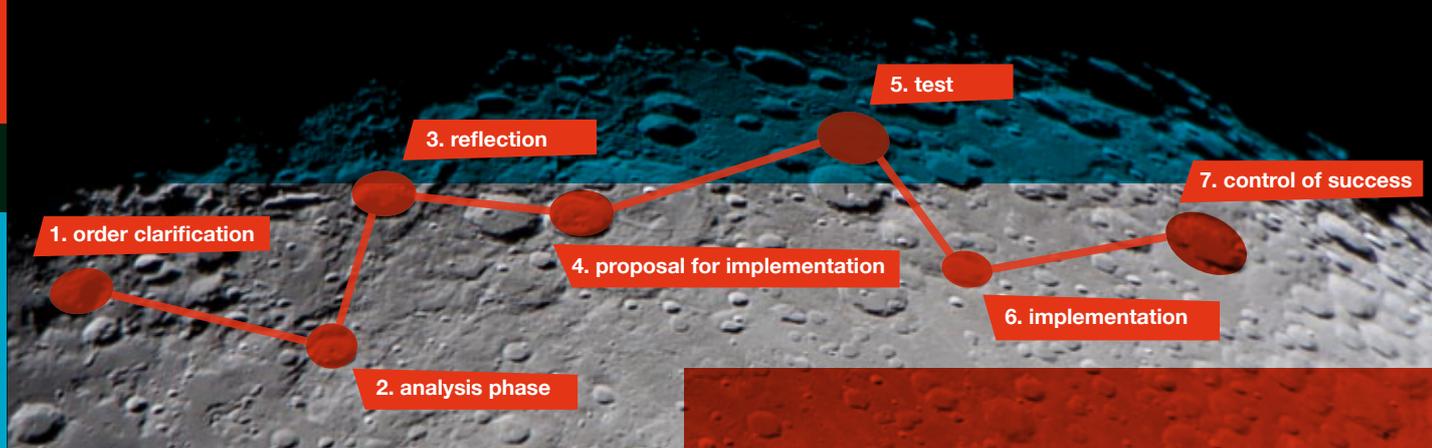
The highest art of project management? Taking off without losing grip.

At the start of a project we remind ourselves where we come from. Then, most importantly, where we want to go. One thing is clear: To arrive at the destination, we have to give you the correct answers. What enables us to do so? For one, and quite obviously, the “Solutions” in our name. Hundreds of successful projects, of course. And even more success stories. There’s also our reputation as project experts, which we continually confirm through sustainable project success. That’s our motivation.

You might ask: Pure doctrine in project management, a direct route from start to finish - Is there such a thing? In principle, yes. Our approach of integrative reflection consulting enshrines the urge to press on, to be better, to cross the finish line faster. Through systemic feedback loops we bring about superior operational performance in the ensuing implementation. An approach that is second to none in opening up the best route to the destination and exhausting the possibilities. An idea so perfectly suited to the clients that it would be hard for them to better it. Only refine it. Through p⁵, a formula that is a frequent topic of conversation among specialists in project, program and portfolio management.

It represents the combination of strategic intelligence and operational excellence as can only be performed by veteran process facilitators, proven project professionals and systemic coaches. With p⁵ we bring a holistic approach to your project that connects client and consultant in a superior way. We firmly believe that both must build a unity. Accordingly, we don’t just work on a project but rather integrate ourselves into the overall system of your company. This allows us to always keep an eye on the essentials. We start at the very center. All of our consultants stand for an impressive solution orientation and a partnership-based approach. But above everything else: for a well-defined individual position.

“To command the entire system,
great technical and interpersonal
expertise is essential.”



Acting eye to eye signifies this attitude. We aren't your typical consultants but rather pragmatic partners – and thus incredibly close to the solution as befits true project management. Step by step we cut through project systems and their dynamics. That puts us in a position to implement even big project challenges. We have far-reaching expertise in systemic process consulting and the appropriate personalities that can effectively intervene in group dynamic processes. Over two decades, we have helped our clients develop procedures that combine strategic, organizational, procedural, technological and cultural aspects to form a holistic approach. Not too much. Not too little. Solutions that are right to the point.

STRATEGIC COMPETENCE

- Project management audits and analyses
- Project planning
- Process consulting
- Project portfolio management
- Multi-project management
- Change management
- Project marketing
- Stakeholder management
- Design of a project management office

EXECUTIVE PROJECT MANAGEMENT



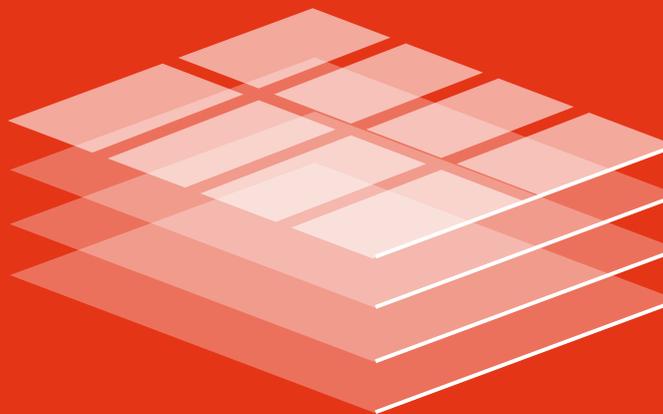
“Good to see that the consulting suits the implementation. The two go together.”

Where does great momentum come from? By action, of course.

Launching Excellence also means directing the energy to where it will generate the most power. That means urging on performance until it ignites – resulting in groundbreaking project success.

In time. In budget. Intense work on results requires us to be right in the thick of things, not just along for the ride. Therefore, we bring consulting a bit closer to implementation. In concrete terms, that means not just putting solutions on the road but deliberately pressing them on to the end. We see it as our duty to exhaust and implement what is feasible. To put on the agenda what was previously unfeasible. This attitude is what drives us. Our contribution: professionally designed and implemented project management. With top-quality experts and certified specialists on demand, who offer you in an agreed timeframe the desired executive support that is necessary to take the weight off your shoulders. When designing these operational

tasks we set high performance standards. In addition to providing the necessary capacity, we provide systematic support throughout the entire execution of the project: from simple meeting minutes to internal project controlling all the way to the complete documentation of project milestones. True to the saying, “You get what you need,” you get everything from one source.



- **Level 4** Spheres of activity
- **Level 3** Focusing
- **Level 2** Analysis of the project environment
- **Level 1** Strategic orientation

Reaching the top leaves you happy. And wanting more. As long as you realize there's still room for improvement. Because the success of your business depends largely on how well your individual projects implement new business strategies and how skillfully and efficiently they are carried out separately and in combination. This is why we also support you in the setup of multi-project and project portfolio management. Together we obtain a clearer overview of your entire project portfolio – not simply to go through the motions but to intervene effectively. By taking into account the respective spheres of activity, you can make pinpoint-accurate decisions, for example, in terms of resources. That's how to successfully make the step from supporter to partner, which is one key to success.

OPERATIONAL COMPETENCE

- Project experts on demand
- Milestone management
- Project documentation
- Project controlling
- Project monitoring
- Workshop moderation
- Creation of presentations
- Information management

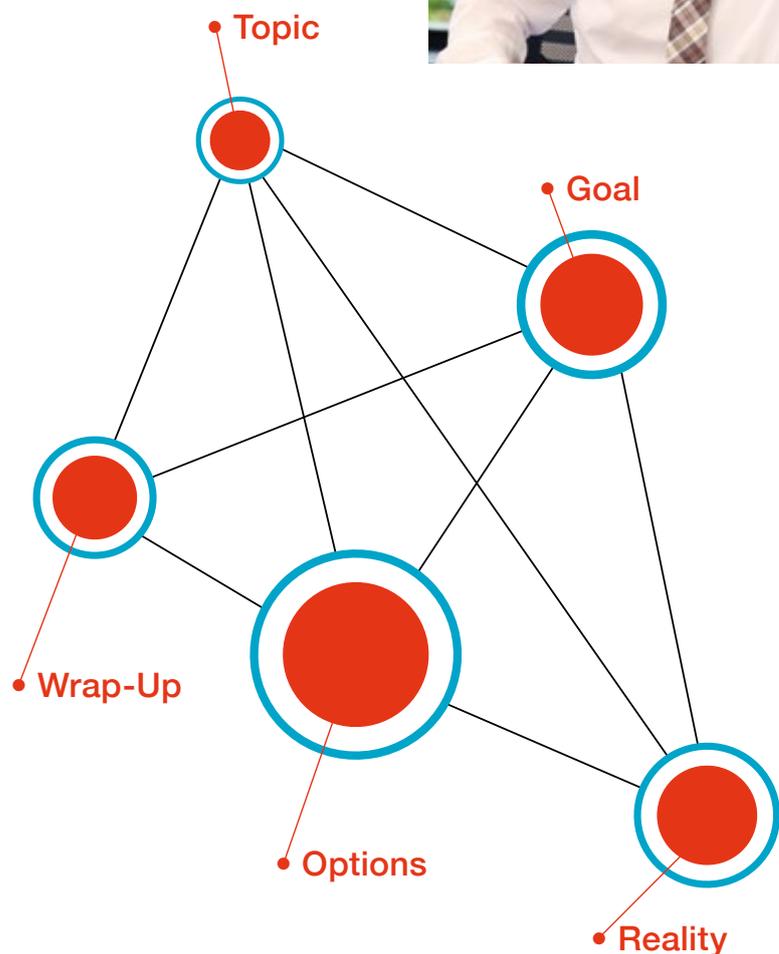
What do you do with good project staff? Make them even better.

More authenticity. More team spirit. And even closer to what really counts: a knack for sustainable project management. Reflective leadership. New solutions. With us you can gather this experience. We have developed our coaching program to that end. Whether it's individual, team or professional coaching – you decide what suits you best. That's why we offer a broad coaching portfolio for your project managers, teams and executives.



COACHING COMPETENCE

- Project manager coaching
- Management coaching
- Executive coaching
- Team coaching
- Leadership training
- Change process coaching
- Conflict coaching
- Potential coaching
- Cultural change support



What does a good project team deserve? Continuous training, continuous improvement!



**”Eagerly looking ahead,
in order to arrive at the top relaxed.”**

Challenges. People in projects encounter them daily. Complex methods. Classic role conflicts. Clear directions. You might ask yourself how you can unite them all. With accompanying coaching or training. And with a partner who since 1995 has reconciled many contradictions and bridged many gaps. For example, the gap between consulting and implementation.

Demands. We place them on ourselves. On our own skill and performance. But also on the team, on the executives. And sometimes the demands are especially high. Our answer to this: a training offering that pushes the boundaries – upward. We increase your performance through individual or group training. All of our trainers are GPM certified. The goal: to surpass previous performance through excellent offerings for education and training. What demands will you place on us?

TRAINING COMPETENCE

- Training for PM consultants*
- “Leading a project” training
- Basic PM training
- Qualification certification (GPM/IPMA*)
- Industry-specific specialized training
- Tailor-made training for customers
- Moderation for complexity, crises and large groups

* with authorized training partners from GPM (German Assoz. for Project Management)/IPMA

INDUSTRY COMPETENCE



He who forges his own path on his mission does not need to follow the paths of others.

Without intuition a project cannot be successful. A sense for different process environments in the pharmaceutical and medical technology fields. A sense for changes in the competitive structures of the chemical industry. A grasp of foreign cultures and mindsets. A sense of a shared language. In exchange and in cooperation with colleagues of different nationalities and professional skills. Come with us on this mission.

Dynamic. Complex. Cost-intensive. Fast paced. The requirements for companies in the chemical, pharmaceutical and medical technology industries have intensified dramatically. A rapidly changing legal framework, strong pressure to innovate, limited product lifecycles, increasing regulations and greater demands from regulatory authorities as well as increased price pressure are just a few of the many characteristics of the project business in these sectors. In light of these enormous challenges, the quality of your project management decides upon the efficiency of your processes, your speed of innovation, your cost flexibility and the value proposition of your products. We're at home amid the challenges of your industry and help you to improve the profit contributions of your projects significantly. A necessary prerequisite: your company's willingness to recognize and exploit the opportunities of change.

Launching Excellence can help you gain the competitive advantage in this. We offer, in light of our many years of specialization, customized methods and industry solutions for R&D-intensive industries. In practice, this means that, as industry experts, we embody the passion for everything that matters. Fast analysis of We analyse your weak points. Fast. We help you establish optimal links between your technical processes and your project management processes. Efficient use of budget. Well-trained project teams. A dream? A mission that can be accomplished.

90%
of companies don't know their project costs.

26%
of projects are "starved" after starting.

70%
of projects suffer from a lack of feasibility studies.

87%
of all projects fail to achieve their strategic and operational goals.

85%
of organizations are "poor performers" because they're too rigid.

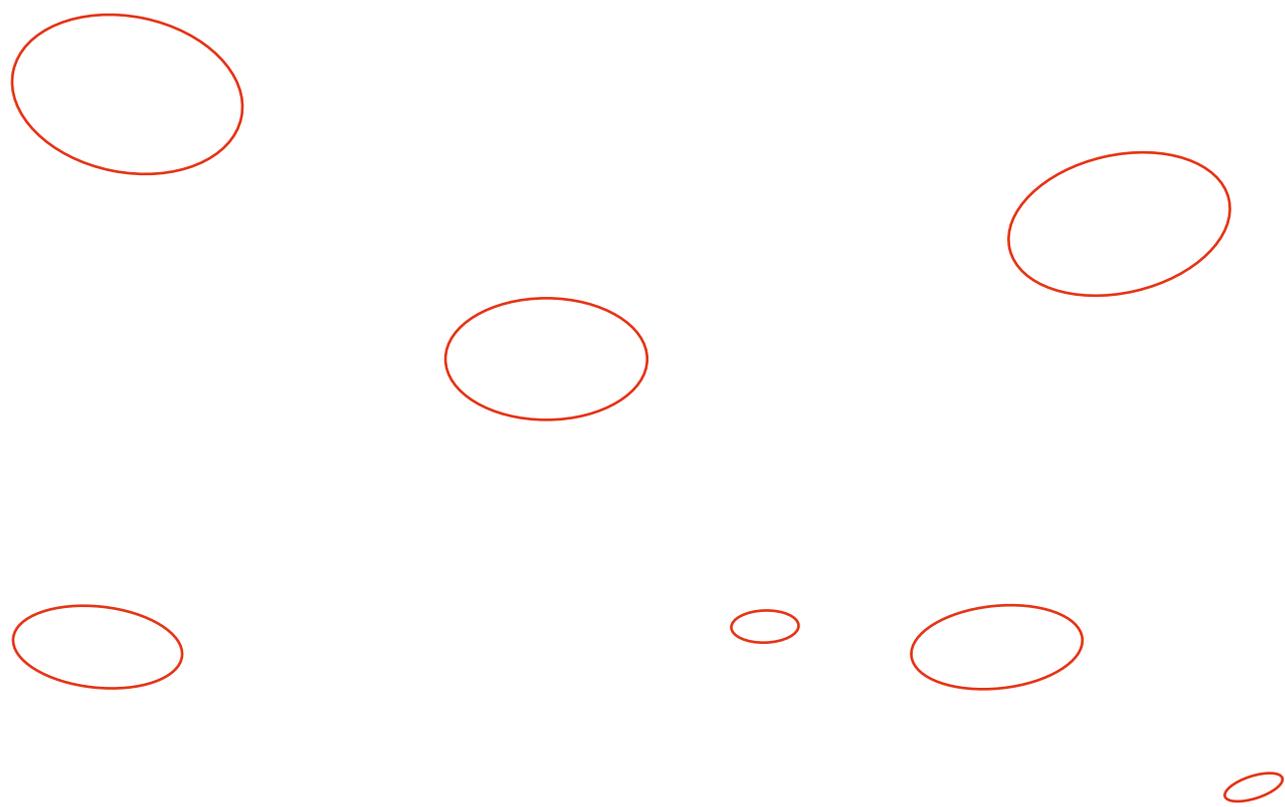
60%
of projects are not aligned with company strategy.



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